



GENERAL SERVICE CONFERENCE

FLORIDA STATE COMMITTEE

NORTHERN AREA

MINUTES OF THE FIRST QUARTERLY ASSEMBLY OF THE NORTHERN FLORIDA AREA OF ALCOHOLICS ANONYMOUS, HELD JANUARY 28-29, 1978 IN JACKSONVILLE BEACH AT THE RAMADA OCEAN FRONT INN, 1201 NORTH FIRST STREET, JACKSONVILLE BEACH.

PROGRAM AS FOLLOWS:

- Saturday, Jan. 28, 1978--1:00 P.M.--Public Information Committee Meeting. (Minutes enclosed)
Saturday, Jan. 28, 1978--1:00 P.M.--Institutional committee Meeting. (Minutes enclosed)
Saturday, Jan. 28, 1978--3:00 P.M.--G.S.R. Workshop--Topic "Are We getting too Fancy?"
Saturday, Jan. 28, 1978--3:00 P.M.--Grapevine Committee Meeting.
Saturday, Jan. 28, 1978--3:00 P.M.--Group Secretaries and Treasurers Meeting. (Minutes Enclosed)
Saturday, Jan. 28, 1978--3:15 P.M.--Area Committee Meeting.

The Meeting was opened by Chairman, John V., with a moment of silence followed by The Serenity Prayer.

Secretary, Rhoda Mc. called the roll. All Committee Officers, Committee Members or Alternates were present with the exception of Steve H. --DCM #2 and Curtis Mc. D.C.M. #9. Reading of the minutes was omitted, as all members had copies. It was voted to accept these as presented.

Treasurer, Elise D. reported a balance of \$251.58. With each member having a detailed report, it was voted to accept this as reported.

Delegate, Barbara S-N. has learned that a Regional Forum is being scheduled for May in Louisville, Ky. This would be out of line with the plan for complete rotation until all Regions had been covered. The Pacific would be next in line in November. By bringing back to the South Eastern Region an unscheduled Mini Conference, the rotation plan would be upset. The Committee agreed, We would appreciate another Forum, but, stick to the original plan. Letters are to go to the General Service Delegate's Committee, all Delegates of the South Eastern Region and Regional Trustee.

The topics Barbara would like discussed in all Groups are from Box 459, page 1. 1-Let's Carry the A.A. Message; 2-Who Establishes Policy in A.A.? You-That's Who!; 3-Are We Letting Others Do Our Work?; 4-G.S.R.-Vital Link Between the A.A. Group and the General Service Structure. She would like a report on Group conscience.

Institutional Chairman, Owen Mc. was pleased at the attendance and interested in their meeting. He is estimating an expense of \$375.00 for the coming year. This is for books and literature in Institutions.

Public Information Chairman, Porter B. had no estimate of expenditures for 1978. The main work at this time is the Pilot Doctors Project. G.S.O. has contributed \$500.00 for this purpose, also literature.

The next Assembly will be in Orlando. Districts 9-10-11 will try to make arrangements for April 1-2. This would be before the General Service Conference in New York, April 16-22.

The basket was passed and the meeting closed with The Lord's Prayer.

(continued on back)

Saturday, Jan. 28, 1978--8:30 P.M.--Past Delegate, Buck R. chairing the Open Seakers Meeting introduced Past Delegate Tom S. He is # 1 in so many A.A. Areas of Service in Florida, it would be difficult to list them all. Thank you Tom for sharing the early days and the beginning of A.A. in Florida. The basket was passed and the Meeting closed with the Lord's Prayer.

Sunday, Jan. 29, 1978--10:00 A.M.--G.S.R. sharing session. The topic was Service and Gratitude.

MAIN ASSEMBLY MEETING

Sunday, Jan. 29, 1978--1:00 P.M.--John V. opened the meeting with a moment of silence, followed by The Serenity Prayer.

Rhoda was asked to call the roll. All Committee Officers, District Committee Member or Alternates were present. Representatives of Central Florida Inter Group and Jacksonville Intergroup Services were also present. Copies of the previous Assembly were available. It was voted to accept these as presented.

Elise gave a brief report of the financial standing ending Jan. 27, 1978. The balance of Dec. 31, 1977 was \$443.78. Expenditures (including \$200.00 sent to General Service for Barbara's attendance at the next general Conference.) were \$282.20. Contributions for \$90.00 had received. The current balance is now \$251.58. Keep the Contributions coming and send to Elise.

Barbara recently learned that plans for a "Mini Conference" or Regional Forum is being arranged for May in Louisville, Ky. The original plans for the Regional Forums were for a full rotation of all areas. The Pacific Coast would be next in line, to be held in November. If this May Forum were to take place, the plan established in Atlanta, Dec. 1975, would be lost. Do we feel that we are getting away from concepts and principles? With the voice of the Groups, the Delegates and the Regional Trustee, the Region invites General Service to visit them. A place and time is then arranged. By a show of hands, the Assembly would like another Mini Conference, but, stick to the original plan of full rotation.

The theme for the 28th. annual Conference (April 16-22) will be; "The Member and the Group--Recovery Through Service" Barbara would like all Groups to discuss and report to her by the next Assembly, 1-Let's Carry the A.A. Message. 2-Who Establishes Policy in A.A.?-You, That's Who. 3-Are we Letting Others Do Our Work.? 4-G.S.R. Vital Link Between the A.A. Group and General Service Structure. 5-A.A. What Can WE do for the Alcoholic.?

If any Group would like Barbara to come to them, call her 305-727-2887. Just keep calling 'til she answers.

Owen reported to the Assembly of several new Institutional Groups. They could use more outside help. The inside Sponsor is not an alcoholic. The outside Sponsor is a sober alcoholic who is a member of A.A.

Porter endeavored to give a report to members of the progress of the Pilot Doctors Project. The art work is ready for the letter heads. The form letter has been edited and revised several times and is now ready for printing. Enclosed will be; Alcoholics Anonymous, a Community Resource for Coping with a National Health Problem and Is A.A. for You? If you have a directory of meetings in your District, enclose it. The package of literature and form letter will be mailed to the P.I. Chairman or District Committee Member. They will arrange the printing needed to reach the Doctors in their area. These letters will have answering service numbers so the Doctor may call or tell his patient and a return address with a Box number so he could ask us to get in contact. From the records

of the file of replies, the data will be compiled and sent to Porter. A reminder from Elise; keep accurate records of the costs--receipts for postage, envelopes and printing(enclosing a sample letter). Send this to her. She will repay the costs from a special fund set up by G.S.O.

Virgil reported the first meeting of Group Secretaries and Treasurers. (minutes are enclosed.)

John announced; At the Grapevine Committee Meeting, David resigned and Newt. B. was elected to be the new Chairman. Newt was introduced to the Assembly and reported the Meeting was small but educational. People just aren't familiar with our magazine.

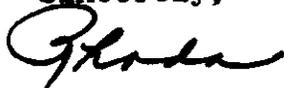
Lou reminded us, the Doctors Project, "Don't worry about results. Let's do it." In relating to the minority opinion, it is the reason the Big Book got written, because, the Groups do run this Service Assembly and the Groups do run G.S.O. We are responsible. He congratulated all members here in Service work and the sincere members attending for the first time. Thanks to Districts 1-2-3-4 workers for arranging and setting up this Assembly. Elise will thank the Ramada Inn for their Co-operation.

A question from the floor--could the agenda be arranged so that meetings would not be simultaneous? More members could share in more meetings. The Area Officers promise to work on this, perhaps meetings earlier on Saturday would help. The agenda, time and place fliers will be in the mail about three weeks prior to arrangements for April 1-2 in the Orlando Area. Rhoda still gets some letters returned. If you don't get yours, please send her the correct address.

The basket was passed and the meeting closed with The Lord's Prayer.

KEEP COMING BACK--IT REALLY WORKS--IF YOU WANT IT TO.

Sincerely,



Rhoda McArtor

GENERAL SERVICE CONFERENCE -
Florida State Committee-
Northern Area

Status of Finances 31 December 1977
Summary for Annual Year (1977)

Refer Elise R. D. [redacted]
Sanford, Florida 32771
Phone: 305/[redacted]

QUARTER ENDING	GROUP CONTRIBUTIONS			O T H E R I N C O M E				TOTAL 1977 RECEIPTS	EXPENSES	BALANCES	
	General	Instituts	TOTAL	Misc. Collect ions	Ban- quet T'cts	Literature Sales	TOTAL			PERIOD	CUMULATIVE
12/31	\$ 100.00	\$ 62.25	\$ 162.25	\$ 281.32	\$	\$ 22.40	\$ 303.72	\$ 465.97	\$ 473.73	- \$7.76	\$ 443.78
9/30	408.44	21.00	429.44	213.01			213.01	642.45	795.23	-152.78	451.54
6/7	497.16	85.00	582.16	224.98	710.75	20.68	956.41	1,538.57	2483.94	-945.37	604.32
4/31	1084.00	160.00	1244.00	376.22	1092.00	15.15	1483.37	2,727.37	1708.02	+1019.35	1549.69
	\$2089.60	\$328.25	*****	\$1095.53	\$1802.75	\$ 58.23	*****	*****	*****	*****	*****
		\$ 2417.85					\$ 2956.51	\$5,374.36	\$5460.92	+ \$86.56	
12/31/76								530.34			530.34
EXPENSES SUMMARY	General Committee	Assembly (Hotel, etc)	Literature Purchased	Institutions Committee	P.I. Committee	Assembly; Banquet Exp.			DELEGATE		
12/31/77	\$ 210.37	\$ 263.36	\$						G.S.Conf.	Expenses	
9/30	312.13	260.29	26.81	\$16.00	\$180.00						
6/7	254.23	305.96	25.15	321.90		\$ 776.70				\$ 800.00	
4/31	195.30	1112.72							\$200.00	200.00	

Notes: (a) Committee expenses include mailings etc. for PI & Institutions Committee Chairmen; Funds expended for PI & Institutions are for products (literature for institutions, etc.) (b) 4/31 Hotel Expenses include banquet charges and coffee. Total was more but credit on rooms helped to bring down total cost to Committee.

BANK BALANCES: Checking Account Balance as of January 10, 1978 (also on December 31, 1977).....\$ 443.78
Savings Account: 10/1/77 \$500.00
12/30/77 6.03 Interest\$ 506.03

GROUPS CONTRIBUTIONS 10/1 - 12/31, 1977

DIST.	General	Institutions	DIST.	General	Institutions	
I Central	\$ 5.00	\$5.00	III Armed Forces	\$ 5.00	\$ 5.00	During 1977 106 out of 169 groups (currently registered with Northern Florida Committee) con- tributed. This represents approximately 63% of total groups which con- tributed.
Central	5.00		Espirit	5.00	5.00	
Central	5.00		IX Pine Hills Grace	15.00		
Strength & Hope	20.00	20.00	X Casselberry	10.00		
Triangle	15.00		Seminole	5.00		
Triangle	15.00		(INST) Step by Step (Hillsborough C.I.)		27.25	

Respectfully submitted,

Elise R. D.

Elise R. D. [redacted]
Committee Treasurer

Prepared January 15, 1978



Reply to: Elise R. D. [redacted]
 Sanford, Florida 32771
 (Phone: 305/[redacted])

GENERAL SERVICE CONFERENCE

**FLORIDA STATE COMMITTEE
 NORTHERN AREA**

JANUARY 27, 1978

TO: COMMITTEE MEMBERS, DISTRICT COMMITTEE PERSONS, GENERAL SERVICE REPRESENTATIVES
 North Florida General Service Conference Area

FROM: Treasurer

SUBJECT: Interim Report. Covers Period since beginning of year to date (January 1-
 January 27, 1978)/ Presented at GENERAL ASSEMBLY, FIRST QUARTER, JACKSONVILLE
 Presented January 28-29, 1978 BEACH

BALANCE as of January 1, 1978..... \$443.78
 BALANCE as of January 27, 1978..... 251.58

RECEIPTS		Group Contributions
DIST. I	Central Group	\$ 5.00
DIST. V	Carrabelle	25.00
DIST. VI	Oldest City	10.00
DIST. X	Fairbanks	15.00
DIST. X	Sanford Women	5.00
DIST. XI	Magnolia	10.00
DIST. XVI	Bradford AA	20.00
Total Received		\$ 90.00

EXPENDITURES	
General Service Conference	\$200.00
Sanford Quick Print	13.00
Postmaster	69.20
Total Paid Out	282.20
<hr/>	
SUMMARY	1/1/78 Balance \$443.78
+ Receipts	90.00
	= 533.78
- Expenditures	282.20
	= \$251.58

Expenditures represent only what has been spent during the early part of the month by the Treasurer. Statements of expenditures by other members of the Committee (i.e. Secretary's mailings, etc.) have not been submitted for payment and will not be received until the General Assembly First Quarterly Meeting, Jacksonville Beach, Fla.

Respectfully submitted,

SAVINGS ACCOUNT
 10/4/77 \$500.00
 12/30/77 INT 6.03
 CURRENT BALANCE \$506.03

Elise R. D. [redacted]
 Elise R. D. [redacted]
 Treasurer

1.27.78



GENERAL SERVICE CONFERENCE

FLORIDA STATE COMMITTEE
NORTHERN AREA

PUBLIC INFORMATION COMMITTEE MEETING

JANUARY 28, 1978

Porter B. called the meeting to order with a moment of silence, followed with the Serenity Prayer.

Copies of the minutes of the meeting of the September Assembly were passed and accepted as presented.

At this time, Porter asked us to take a moment of silence in remembrance of Doyle W. of Perry, in District 5. Jim S. reported that District 3 has excellent cooperation from the local press. They are using the new, one sheet "A.A. at a Glance". The question arose--"what has happened to our T.V. tapes?" John V. explained that General Service now has the rights to these tapes. They are available to Districts that might have a station able and willing to run them on their Public Service spots. They are still on the air at this time. Districts 9-10-11 have good results with radio and tv stations and not so good with their press. The schools are their main outlet for Public Information.

Win., of District 12 reported his committee has filled numerous engagements to explain A.A. to schools. They also have a display case of A.A. literature in the Eau Gallie Public Library, along with a vertical library for lending. They have full cooperation with Mental Health. Mental Health can tell about Alcoholism, while we stick to the Recovery and what A.A. can and cannot do, also where to find it.

Porter and John V. have been keeping close contact with Betty Liddle, of General Service Office. She met with about fifteen (15) members of Public Information Committees of North Florida on January 6, in Orlando, at the Winter Park meeting room. She had a letter that was edited by Public Information Committee and the Trustee, Jerry D. [redacted], in New York. This was a pattern to follow in compiling a "Dear Doctor" letter. This was read, discussed and suggested changes made. Enclosed with the letter; Is A.A. For You?, 44 Questions and Answers About the A.A. Program of Recovery from Alcoholism, Alcoholics Anonymous and the Medical Profession, A.A. at a Glance, and if available, a Directory of your local meetings. General Service will contribute \$500.00 to help with the cost of printing and mailing. They also furnish the literature. There is now a P.I. Chairman and Committee in all but two or three Districts. Porter asked if the General Service Representatives could recruit members of their own Groups and District Committee Members try to get more interested workers. There is much to be done in carrying the message other than speaking at Non Alcoholic Meeting and getting a letter written. It is planned to send this letter to each Doctor in the North Florida Area. Each P.I. person and D.C.M. is working together, using the Telephone Directory, for a complete mailing list. At the present, the initial count is 5700 Doctors. It is the consensus "We have the ball. We're going to run with it". The Ad Hoc Committee hopes to have a preliminary report for Barbara, who goes to General Service Conference at New York in April. Our final report to go to New York in July, 1978. This is a Pilot Project and will have much discussion and the pros and cons worked out by the Committees in

(over)

in G.S.O. They would like the negative report as well as positive.

Joe M. reports that District 8 has started a card file of Doctors and addresses. As returns are in, accurate records will be made. Fred S. has been helping with this. It is suggested each District try to establish a similar filing system.

Lou M., working with Districts 1-2-3-4, suggests that each Committee keep it simple. Make contacts through the P.I. Committee. They will try to set up meetings with the local Medical Societies. We will make personal contact with our own Doctor after this program is ready to go. The one to one contact will be more effective as a follow up program.

Phyllis D. introduced Dr. Mullins, PHD, from the University Hospital of Florida. In his talk, he brought forth the fact--Doctors treat the symptom but do not tell the patient why it happened. The Medics need enlightenment. They should name the problem. Six out of ten problems are alcohol related. We should involve A.A. on all floors of the hospital, Not just the mental ward. He, as yet, has not had favorable results with letters he has sent to the Doctors in this hospital. There is always hope. Our project could be a lot of help.

Jim S., D3, explained, for newspaper reprints of copyrighted material from World Services, write them for the form to release. The Newspaper signs this. About every six months repeat this procedure. It isn't any trouble but is the correct way to do it.

It is agreed, this letter to Doctors will be mailed. We will not worry about results. We will do the job. On the letter, names will not be used. It will be signed; P.I. Chairman. The art work for letter heading is complete and the packages for local mailing will be send to the District Committee Member and Public Information Chairman. The manual work of addressing envelopes and stuffing will need volunteers. When each local committee has the results, they will be sent to Porter, our North Florida Area Public Information Chairman. The Ad Hoc Committee will compile thr data to be presented to Delegate Barbara and sent to the P.I. Committee of General Service.

The basket was passed and the meeting closed with The Lord's Prayer.

DON'T KEEP THE FAITH--PASS IT AROUND.

Sincerely,



Porter B. [redacted], P.I. Chairman



GENERAL SERVICE CONFERENCE

FLORIDA STATE COMMITTEE NORTHERN AREA

INSTITUTIONAL COMMITTEE MINUTES AREA ASSEMBLY MEETING, JANUARY 28 - 29, 1978

Meeting was opened with moment of silent meditation, Serenity Prayer, and Preamble.

About sixty persons attended, including officers of the State Committee, the North Florida Delegate, Mr. Jim Ivey (non-alcoholic Inmate Activities Coordinator for the Florida Department of Offender Rehabilitation), Dr. Mullin (non-alcoholic, representing Jacksonville's University Hospital), six District Institutional Chairmen, nine outside sponsors of correctional facility groups, two inside sponsors, two inmate A.A. members, and other interested A.A. members.

Mr. Jim Ivey talked for about 15 minutes. He gave a clear indication that the Department of Offender Rehabilitation is willing, and eager, to cooperate with correctional facility A.A. groups in Florida. Jim gave a warm and friendly talk, telling us his appreciation of A.A. and A.A. people, and some of his 18-year background with the Department.

Justin M. gave a talk on mental attitudes, mental behavior of alcoholics, re-educating our minds by unlearning old values and behavior and re-learning new values and behavior, and how the A.A. program may help alcoholics (especially those confined) do these things.

Doctor Mullin said more outside A.A. people are needed at University Hospital to help with meetings on Tuesday nights. He indicated his staff does not realize what is needed to break the vicious cycle of alcoholic patients, and that about two in ten alcoholic patients seem to find an answer in A.A. He seemed to feel A.A. has the answer for most alcoholics, but more A.A. members are needed to carry the message into University Hospital, and especially to sponsor alcoholic patients being released from the hospital. He stressed to avoid the "revolving door," the patient must remain close to A.A. upon release, and he appealed to A.A. people to get much more active in sponsoring released patients.

Bill Townsend, non-alcoholic inside sponsor of the First Step-New way of Life Group and of the new Back To Society Group, gave a report on the Back To Society Group. John C., inmate A.A. member and chairman of the Back to Society Group, and Edna J., District Institutional Chairman for District Four, also gave reports on the Back to Society Group. As far as is known, this is the only correctional facility A.A. group where meetings are held outside of a correctional facility. The idea is to have a group outside of prison walls, meetings conducted by inmate A.A. members, and where recently-released inmate A.A. members can come and feel completely welcome. Recently-released inmate A.A. members who go to the Jacksonville area are encouraged to contact the Back to Society Group. Contact may be made by calling Edna J. in Jacksonville, telephone number 904-356-1472. It is suggested that inside and outside sponsors make a note of this name and phone number, and when they have an inmate A.A. member being released and going to the Jacksonville area, to give Edna a call.

OVER

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Phyllis D., Intergroup Institutional Chairman, Jacksonville, told about assignment of outside groups to carry meetings into hospitals and correctional facilities. Phyllis said she is getting much cooperation, and that the Jacksonville groups are doing a fine job of taking meetings into institutions.

Owen M. said that A.A. books and literature needed by correctional facility groups can usually be determined by cooperation between inside and outside sponsors, and by referring to the "Suggestions that May Be Helpful to Outside Sponsors." He said the outside sponsor usually assumes the responsibility of ensuring that his group has the A.A. books and literature needed. Sources for books and literature may be outside groups and Intergroups, with the North Florida Institutional Committee as a "Backup" to ensure each correctional facility group has an adequate supply. It was suggested that outside sponsors determine the A.A. books and literature needed, obtain as much as possible from outside groups and Intergroups, then notify the North Florida Institutional Committee by March 15, 1978, the A.A. books and literature still needed. Outside sponsors (or inside sponsors) may mail this information to: North Florida Institutional Committee, [redacted], Starke, Florida 32091.

Meeting was closed with the Lord's Prayer.

Marge and Owen
Marge and Owen McR. [redacted]

Jack E. / Blair

Group Secretaries And Treasurer's Meeting
Virgil B. [redacted] Chairman

The first Group Secretaries And Treasurers meeting was held on Saturday, January 28, 1978 at 3 PM with 18 people in attendance. Some of those attending were serving in a dual capacity as secretary and treasurer, while others were either a secretary or treasurer.

We used as a guideline, the GSO pamphlet entitled "The AA Group" and more particularly the job descriptions of Group Secretaries and Group Treasurers as found in this pamphlet to get into a "sharing session" of those present.

After discussing the various job functions of each office, we shared ideas on how to keep each functioning for its primary purpose - to stay sober and help others to recover from alcoholism. Some of the ideas shared were:

1. assignment of temporary sponsors to new members to help them thru their early days.
2. twelve step file box with names and phone numbers for members who are readily available for 12 step calls.
3. group inventory meeting - periodically take a group inventory to make a good group a better group
4. assignment of a member to meeting door to make sure that all members get greeted - in this way a newcomer is never overlooked
5. have a varied format of meetings - speaker, closed discussion, 12 step etc. to keep the group "fresh"

Thanks to all in attendance for making this a really good sharing session as I got a lot of ideas which I know will be beneficial in my Home Group.



ELISE R. D. [REDACTED]
[REDACTED]
Sanford, Florida 32771

GENERAL SERVICE CONFERENCE

FLORIDA STATE COMMITTEE
NORTHERN AREA

January 15, 1978

MEMORANDUM TO: ALL GENERAL SERVICE REPRESENTATIVES, Groups in North Florida General Service Conference Area, with copies to District Committee Men and members of the Florida State Committee, Northern Area

FROM: Elise R. D. [REDACTED], Treasurer

SUBJECT: Collection of Funds for the Operation of the Committee (Including Special Committees such as Institutions, P.I. and Grapevine) AND the Collection of Funds to support the work of our Delegate.

7

This is the time of year that your Treasurer first approaches the groups with a request for donations to the treasury of the North Florida State Committee of the No. Florida General Service Conference. To indicate just how our money has been dispersed during a given year, we are enclosing the annual report, the 1977 financial report. Our first obligation is to finance our Delegate's attendance at the General Service Conference in April and to provide our Delegate with funds to do a good representative job, both to General Service Conference and to each and everyone of the groups in our Conference Area.

→ A minimum of \$1200 will be needed for her expenses. You will observe that currently our balance is only \$443.78. \$200 of this has already been earmarked for sending to The General Service Office for Conference expenses. In addition there will be immediate current payments to be made to the committee for operating expenses of the upcoming General Assembly to be held in Jacksonville Beach the end of this month.

During the past year some groups have made a single contribution for the year; some groups have made quarterly or semi-annual contributions; but others have made monthly ones. Whatever way you may wish to handle this is perfectly agreeable with the Committee; however, it would be appreciated if initial payments could be channeled into us between now and the second quarterly General Assembly which will be held end of March (date to be announced). Those who can, please bring your contribution to the January meeting.

* Please make out checks to NORTH FLORIDA COMMITTEE, AA, and if mailing send to Treasurer,
* Elise R. D. [REDACTED], [REDACTED], Sanford, Florida 32771 (Phone: 305/[REDACTED]). Groups
* wishing to earmark funds for Institutions may do so as in the past.
*

We here in North Florida may well congratulate ourselves on the excellent work done during the past year especially in the institutions and public information field. In addition, we have added a Grapevine Representative to the Area level. Many of our people are already aware of the vast areas of service possibilities. Let's hope they may bring more and more others into this awareness. While encouraging your groups and newer ones to take part in this active field, do bring the message to others within your groups...such as secretaries and treasurers and any members who may show interest. BUT CURRENTLY, PLEASE, we need your monetary contribution. THANK YOU. Be sure that it will be used to good cause.

Elise
Elise D. [REDACTED], Treasurer

443.78 Bal 12/77
200.- To N.4 for Conf
243.78 Bal 2/77